

Port of Charleston
2018 Prospectus



**SOUTH
CAROLINA
PORTS**



**The World
Connects
Here**





CONTAINER BUSINESS OVERVIEW

The Port of Charleston continues to be the fastest-growing major port in the United States.

- CY2011 - CY2017 container volume is up 58%. All other U.S. Top 10 ports combined averaged 21%.
- CY2017 Volume totaled 2.2 million TEU, a new record high for container volume.
- Volume at Inland Port Greer continued to grow totaling 124,817 rail moves in CY2017.
- Charleston's intermodal rail volume grew 180% since CY2011 and now totals 22% of overall volume.
- Top commodities include auto parts, forest products, tires, furniture and consumer goods.
- 25 Weekly container services to and from 73 foreign ports. For a full list visit www.SCSPA.com.
- Developing a new SCPA-operated inland port on I-95 near Dillon, SC to open April 2018.

NON-CONTAINER BUSINESS OVERVIEW

SCPA heavy-lift, traditional breakbulk, and roll-on/roll-off business remains strong.

- SC Ports handled 783,363 tons of non-container cargo in CY2017.
- Charleston moved 234,253 vehicles in CY2017 (imports and exports).
- Top commodities include power generation equipment, metals, and vehicles.

CARGO BASE EXPANSION

More than \$10 billion has been invested by port-dependent firms in South Carolina over the last 4 years. Headlines include:

- **Harbor Freight:** Announced a major addition to its Dillon, SC distribution center bringing the total facility to 3 million sf.
- **Michelin:** Building a \$270 million, 3.3 million sf distribution center complex in Spartanburg County.
- **Volvo Car:** First North American manufacturing plant being built near the Port of Charleston, a \$1 billion initial investment.
- **Mercedes-Benz Vans:** \$500 million Sprinter Van plant expansion.
- **Dollar Tree:** New 1.5 million sf import distribution center.



PORT PRODUCTIVITY

Still the most productive port in North America, the Port of Charleston sets the standard for turning ships & trucks.

- Working ships at an average 35 moves per crane per hour.
- More productive than typical West Coast ports.
- Average truck turn time 60 minutes for two-way move.
- We're proud of our productivity so we publish our metrics to www.SCSPA.com/keeping-freight-moving every week.

With QuickPick you have access to your import loads immediately after vessel discharge.

Ask us about it.



VESSEL PERFORMANCE

Both carriers and BCOs can have confidence in Charleston's ability to work the next generation of containerships calling U.S. East Coast ports. Charleston has a decided advantage in max vessel draft, 24-hour draft, vessel width, and total vessel time in port.

- Current channel: 45-feet MLW (13.7m) and 51-feet (15.5m) on high-tide.
- Max vessel draft 48-feet today (14.6m).
- 6-Foot inbound vessel draft advantage vs. any competing port (1.8m).

CHARLESTON HARBOR DEEPENING

When complete in 2020 Charleston will be the deepest harbor on the U.S. East Coast and able to work fully-loaded New-Panamax ships on all tides.

- Project depth 52-feet MLW (15.8m) in the inner harbor and 54-feet (16.4m) offshore.
- New 24-hour vessel draft 48-feet (14.6m).
- New maximum vessel draft 52-feet (15.8m).
- Project fully-authorized by Congress. Construction began February 2018.

When harbor deepening is complete in 2020 the Port of Charleston will be the deepest port on the U.S. East Coast.



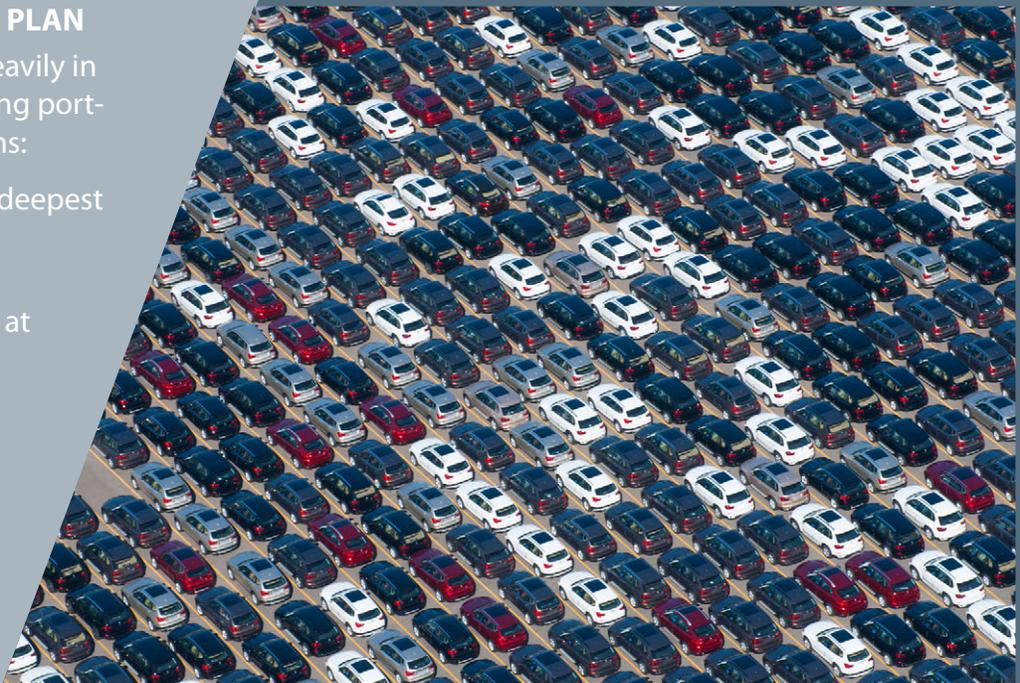
5 Fast-Growing Business Sectors

- Automotive manufacturing.
- Consumer goods distribution.
- Refrigerated/frozen exports.
- Transloading resin & grain.
- Tire manufacturing & distribution.

\$2 BILLION CAPEX & INFRASTRUCTURE PLAN

The State of South Carolina is investing heavily in the supply chain of tomorrow by enhancing port-related infrastructure. Included in the plans:

- \$300 Million to make Charleston the deepest port on the U.S. East Coast in 2020.
- \$970 Million to build the Leatherman Terminal and related projects adding at least 50% more container capacity.
- \$289 Million for a new dual-served intermodal rail facility.
- \$600 Million for existing facilities and enhanced IT solutions.
- \$40 Million for construction of Inland Port Dillon.



**SOUTH
CAROLINA
PORTS**

Jim Newsome / President & CEO
Paul McClintock / SVP Sales & Marketing

Sales offices in Charleston, Atlanta, Chicago,
New York, Mumbai, Shanghai, Hong Kong, and Seoul.

www.SCSPA.com

HQ Telephone: 843/577-8101